## Message Text

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PAGE 01 PEKING 00291 220100Z

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**ACTION EA-10** 

INFO OCT-01 ISO-00 EB-07 COME-00 NSC-05 NSCE-00 /023 W  $\,$ 

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R 210900Z FEB 75 FM USLO PEKING TO SECSTATE WASHDC 3255 INFO AMCONSUL HONG KONG

LIMITED OFFICIAL USE PEKING 0291

E.O. 11652: N/A

TAGS: ETRD BTRA BEXP CH US

SUBJECT: BUSINESS TRAVEL: C. JAY DUNTON, PACECO DIVISION

OF FRUEHAUF CORP

REF: STATE 38419

- 1. USLO HAS LITTLE TO ADD TO REFTEL IN WAY OF ADVICE FOR DUNTON'S FORTHCOMING TRIP TO HONG KONG. WE AGREE THAT EVEN THOUGH PACECO SHOULD MAKE PROPOSALS DIRECTLY TO MACHIMPEX IT ALSO WOULD BE USEFUL TO CALL ON CRC WHILE IN HONG KONG.
- 2. WE THINK DUNTON SHOULD KNOW THAT MR. S. R. WAITE, DIRECTOR OF EXPORT SALES OF THE FRUEHAUF CORPORATION, HAS BEEN WRITING TO MACHIMPEX FOR OVER ONE YEAR (WITH COPIES TO USLO) IN AN ATTEMPT TO PROMOTE THE SALE OF FRUEHAUF PRODUCTS. SAITE'S LETTERS HAVE MAINLY CONCERNED FRUEHAUF TRAILERS, THOUGH LAST JUNE WAITE DID MENTION CRANES AND OTHER PRODUCTS MANUFACTURED BY PACECO. BEFORE WRITING TO MACHIMPEX WE THINK DUNTON SHOULD CHECK WITH WAITE TO ENSURE COORDINATION IN THEIR APPROACHES TO THE CHINESE.

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## Message Attributes

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Subject: BUSINESS TRAVEL: C. JAY DUNTON, PACECO DIVISION OF FRUEHAUF CORP

TAGS: BTRA, BEXP, CH, US, (DUNTON, C JAY)
To: STATE

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